|   | Jan - Mar 24                      | Budget                                | \$ Over Bud                             | % of Budget             |
|---|-----------------------------------|---------------------------------------|---|-------------------------|
| Ordinary Income/Expense Income  |                                   |                                       |   |                         |
| Misc. Income Non-Operating Income                                       | 0.00                              | 500.00                                | -500.00                                 | 0.0%                    |
| Conservation Trust Fund Contributions                                   | 7,965.41<br>1,000.00              | 40,000.00<br>8,500.00                 | -32,034.59<br>-7,500.00                 | 19.9%<br>11.8%          |
| Gas Royalties<br>Grants<br>Interest Income                              | 8,512.87<br>0.00<br>62,758.89     | 50,000.00<br>232,790.00<br>160,000.00 | -41,487.13<br>-232,790.00<br>-97,241.11 | 17.0%<br>0.0%<br>39.2%  |
| Property Tax Revenue  | 229,378.02                        | 3,852,471.00                          | -3,623,092.98                           | 6.0%                    |
| Rental Income   | 0.00                              | 12,420.00                             | -12,420.00                              | 0.0%                    |
| Total Non-Operating Income  | 309,615.19                        | 4,356,181.00                          | -4,046,565.81                           | 7.1%                    |
| Operating Income Course Income  | 150,535.80                        | 676,500.00                            | -525,964.20                             | 22.3%                   |
| Golf Pro Shop Sales   | 5,060.53                          | 109,500.00                            | -104,439.47                             | 4.6%                    |
| Program Income  | 9,388.84                          | 49,517.00                             | -40,128.16                              | 19.0%                   |
| Rec Sales Charge for Services Credit Card Fee Income Day Passes         | 1,907.47<br>1,694.72<br>13,944.50 | 5,940.00<br>5,000.00<br>44,936.00     | -4,032.53<br>-3,305.28<br>-30,991.50    | 32.1%<br>33.9%<br>31.0% |
| Fitness Classes   | 0.00                              | 4,852.00                              | -4,852.00                               | 0.0%                    |
| Gift Certificates<br>Memberships  | 1,068.00<br>60,678.84             | 198,661.00                            | -137,982.16                             | 30.5%                   |
| Punch Pass<br>Rentals-Room & Equip<br>Sale of Goods                     | 1,733.00<br>7,104.84<br>5,669.84  | 2,280.00<br>31,172.00<br>20,629.00    | -547.00<br>-24,067.16<br>-14,959.16     | 76.0%<br>22.8%<br>27.5% |
| Silver Sneakers & Active Fit<br>Swim Lessons<br>Universal Tickets       | 5,162.00<br>0.00<br>2,473.23      | 8,124.00<br>9,135.00<br>11,033.00     | -2,962.00<br>-9,135.00<br>-8,559.77     | 63.5%<br>0.0%<br>22.4%  |
| Total Rec Sales   | 101,436.44                        | 341,762.00                            | -240,325.56                             | 29.7%                   |
| Restaurant Revenue  | 0.00                              | 299,000.00                            | -299,000.00                             | 0.0%                    |
| Total Operating Income  | 266,421.61                        | 1,476,279.00                          | -1,209,857.39                           | 18.0%                   |
| Total Income  | 576,036.80                        | 5,832,960.00                          | -5,256,923.20                           | 9.9%                    |
| Cost of Goods Sold<br>Cost of Goods Sold<br>Pro Shop Cost of Goods Sold | 43,791.68                         | 114,000.00                            | -70,208.32                              | 38.4%                   |
| Rec Center Cost of goods sold<br>Restaurant Cost of Goods               | 6,496.93<br>710.00                | 15,000.00<br>102,351.00               | -8,503.07<br>-101,641.00                | 43.3%<br>0.7%           |

|   | Jan - Mar 24         | Budget                 | \$ Over Bud              | % of Budget   |
|---|----------------------|------------------------|--------------------------|---------------|
| Total Cost of Goods Sold                    | 50,998.61            | 231,351.00             | -180,352.39              | 22.0%         |
| Total COGS                                  | 50,998.61            | 231,351.00             | -180,352.39              | 22.0%         |
| Gross Profit                                | 525,038.19           | 5,601,609.00           | -5,076,570.81            | 9.4%          |
| Expense General and Administrative          |                      |                        |                          |               |
| Accounting                                  | 20,000.00            | 80,000.00              | -60,000.00               | 25.0%         |
| Advertising and Promotion Bankcard Fees     | 6,397.05<br>5,224.14 | 84,500.00<br>21,174.00 | -78,102.95<br>-15,949.86 | 7.6%<br>24.7% |
| Computer and Internet Expenses              | 5,224.14             | 21,174.00              | -10,949.00               | 24.7 /6       |
| Website                                     | 3,600.00             | 21,000.00              | -17,400.00               | 17.1%         |
| Computer and Internet Expenses - Other      | 7,914.47             | 34,500.00              | -26,585.53               | 22.9%         |
| <b>Total Computer and Internet Expenses</b> | 11,514.47            | 55,500.00              | -43,985.53               | 20.7%         |
| Contingency                                 | 0.00                 | 70,000.00              | -70,000.00               | 0.0%          |
| Director Compensation                       | 400.00               | 3,600.00               | -3,200.00                | 11.1%         |
| District Oversight Management               | 18,461.52            | 85,000.00              | -66,538.48               | 21.7%         |
| Employee Background Verif                   | 6.00                 | 500.00                 | -494.00                  | 1.2%          |
| Grant Preparation                           | 425.00               | 5,000.00               | -4,575.00                | 8.5%          |
| Insurance Expense                           |                      |                        |                          |               |
| Property & Liability                        | 13,489.00            | 48,000.00              | -34,511.00               | 28.1%         |
| Workers Comp                                | 3,318.00             | 18,000.00              | -14,682.00               | 18.4%         |
| Total Insurance Expense                     | 16,807.00            | 66,000.00              | -49,193.00               | 25.5%         |
| Licenses                                    | 207.00               | 710.00                 | -503.00                  | 29.2%         |
| Misc. Expense                               | 0.00                 | 500.00                 | -500.00                  | 0.0%          |
| Office Equipment                            | 8,162.31             | 13,887.00              | -5,724.69                | 58.8%         |
| Office Supplies                             | 5,100.57             | 10,296.00              | -5,195.43                | 49.5%         |
| Postage & Freight                           | 359.35               | 2,650.00               | -2,290.65                | 13.6%         |
| Printing                                    | 0.00                 | 2,850.00               | -2,850.00                | 0.0%          |
| Professional Fees Audit-Statutory           | 7,500.00             | 15,000.00              | -7,500.00                | 50.0%         |
| Legal                                       | 0.00                 | 15,000.00              | -15,000.00               | 0.0%          |
| _   |                      |                        |                          |               |
| Total Professional Fees                     | 7,500.00             | 30,000.00              | -22,500.00               | 25.0%         |
| Restaurant Expenses                         | 160.19               | 29,020.00              | -28,859.81               | 0.6%          |
| Security & Cameras                          | 189.21               | 4,508.00               | -4,318.79                | 4.2%          |
| Training/Dues/Subscriptions                 | 4,439.34             | 7,075.00               | -2,635.66                | 62.7%         |
| <b>Total General and Administrative</b>     | 105,353.15           | 572,770.00             | -467,416.85              | 18.4%         |
| Non-Operating Expense Treasurer's Fees      | 3,495.61             | 85,000.00              | -81,504.39               | 4.1%          |
| Total Non-Operating Expense                 | 3,495.61             | 85,000.00              | -81,504.39               | 4.1%          |
| Operating Expense Automobile Expense        | 509.42               | 2,300.00               | -1,790.58                | 22.1%         |

|  | Jan - Mar 24                                    | Budget                                  | \$ Over Bud                              | % of Budget            |
|--|---|---|--|------------------------|
| Course Maintenance Expense   | 8,075.85  | 132,457.00                              | -124,381.15                              | 6.1%                   |
| Parks Operating Expenses   | 0.00  | 47,000.00                               | -47,000.00                               | 0.0%                   |
| Pro-Shop Expenses  | 300.19  | 12,750.00                               | -12,449.81                               | 2.4%                   |
| Program Expenditures   | 3,705.55  | 25,525.00                               | -21,819.45                               | 14.5%                  |
| Rec Center Operating Expenses  | 3,244.83  | 18,000.00                               | -14,755.17                               | 18.0%                  |
| Supplies<br>Utilities  | 4,872.23<br>26,915.51                           | 15,000.00<br>197,118.00                 | -10,127.77<br>-170,202.49                | 32.5%<br>13.7%         |
| Total Operating Expense  | 47,623.58                                       | 450,150.00                              | -402,526.42                              | 10.6%                  |
| Repairs and Maintenance  | 127,207.78                                      | 1,581,350.00                            | -1,454,142.22                            | 8.0%                   |
| Wages, Benefits & PR Tax Exp   | 258,436.13                                      | 1,726,057.77                            | -1,467,621.64                            | 15.0%                  |
| Total Expense  | 542,116.25                                      | 4,415,327.77                            | -3,873,211.52                            | 12.3%                  |
| Net Ordinary Income  | -17,078.06                                      | 1,186,281.23                            | -1,203,359.29                            | -1.4%                  |
| Other Income/Expense Other Income Transfer In                                      | 0.00  | 4,640,477.27                            | -4,640,477.27                            | 0.0%                   |
| Total Other Income   | 0.00  | 4,640,477.27                            | -4,640,477.27                            | 0.0%                   |
| Other Expense Capital Outlay Community Park CP Land Improvements                   | 0.00  | 30,000.00                               | -30,000.00                               | 0.0%                   |
| Total Community Park   | 0.00  | 30,000.00                               | -30,000.00                               | 0.0%                   |
| Golf Course Building Eaton Pump Golf Equipment Carts                               | 393,452.31<br>0.00<br>0.00                      | 1,100,000.00<br>100,000.00<br>15,000.00 | -706,547.69<br>-100,000.00<br>-15,000.00 | 35.8%<br>0.0%<br>0.0%  |
| Golf Maint Equip   | 191,821.74                                      | 170,000.00                              | 21,821.74                                | 112.8%                 |
| Total Golf Equipment   | 191,821.74                                      | 185,000.00                              | 6,821.74                                 | 103.7%                 |
| Huntley Ditch Misc Golf Improvements Tent-Event Center                             | 0.00<br>0.00<br>0.00                            | 90,000.00<br>90,000.00<br>300,000.00    | -90,000.00<br>-90,000.00<br>-300,000.00  | 0.0%<br>0.0%<br>0.0%   |
| Total Golf Course  | 585,274.05                                      | 1,865,000.00                            | -1,279,725.95                            | 31.4%                  |
| Master Plan Rec Center Capital Improvements Pool Projects Rec Equipment Roof/Solar | 2,798.00<br>14,547.75<br>26,438.00<br>32,500.00 | 30,000.00<br>50,000.00                  | -147,202.00<br>-15,452.25<br>-23,562.00  | 1.9%<br>48.5%<br>52.9% |
|  | ·   |   |  |                        |

|  | Jan - Mar 24 | Budget        | \$ Over Bud   | % of Budget |
|--|--------------|---------------|---------------|-------------|
| Trails                                       | 0.00         | 210,000.00    | -210,000.00   | 0.0%        |
| <b>Total Rec Center Capital Improvements</b> | 73,485.75    | 290,000.00    | -216,514.25   | 25.3%       |
| Total Capital Outlay                         | 661,557.80   | 2,335,000.00  | -1,673,442.20 | 28.3%       |
| Transfers Out                                | 0.00         | 4,640,477.27  | -4,640,477.27 | 0.0%        |
| Total Other Expense                          | 661,557.80   | 6,975,477.27  | -6,313,919.47 | 9.5%        |
| Net Other Income                             | -661,557.80  | -2,335,000.00 | 1,673,442.20  | 28.3%       |
| Net Income                                   | -678,635.86  | -1,148,718.77 | 470,082.91    | 59.1%       |